



**Philanthropy Study Committee:**  
**Second Meeting**  
**Friday, January 6, 2012**

**Meeting Location: 1155 University Blvd SE, 2<sup>nd</sup> Floor, McCorkle Room**

<p>9:00am to 12:00pm</p>	<b>Agenda Items</b>		
	<ul style="list-style-type: none"> <li>➤ <b>Welcome and Opening Comments -</b> Regent Jack Fortner, Committee Co-Chair</li> <li>➤ <b>Approval of December 9, 2011 Meeting Minutes</b></li> <li>➤ <b>Development Officer Return on Investment Study Analysis</b> Cara A. Quackenbush, Program Manager and Senior Analyst Eduventures - Research and Consulting for Higher Education</li> <li>➤ <b>University of Colorado Foundation History and Organizational Structure</b> Richard W. Lawrence - Executive Vice President and COO University of Colorado Foundation</li> <li>➤ <b>University of New Mexico Funding Model</b> Henry Nemcik, President and CEO</li> <li>➤ <b>Discussion and Planning</b> Factors for Success Consensus on process, aspirational/peer institutions and committee timeline</li> <li>➤ <b>Closing</b></li> <li>➤ <b>Lunch Provided -(attendance optional)</b></li> </ul>		
<p>12:00pm to 1:00pm</p>	<p><b>BENCHMARKING</b> The Committee will benchmark other institutions, both peer and aspirational, and evaluate the size and scope of the peers' development operations and funding mechanisms</p>	<p><b>EVALUATING</b> Drawing from the evaluation, the Committee will evaluate UNM's philanthropic effort, encompassing staffing, funding, and design of philanthropic efforts going forward.</p>	<p><b>REPORTING</b> A report with recommendations will be presented to the UNM Board of Regents and the UNM Foundation Board of Trustees by no later than June 30, 2012 (target date: mid-April 2012).</p>